



# GMT MONTHLY MEMBERSHIP PROGRESS REPORT

Results as of: 6/30/2019

Multiple District 3233

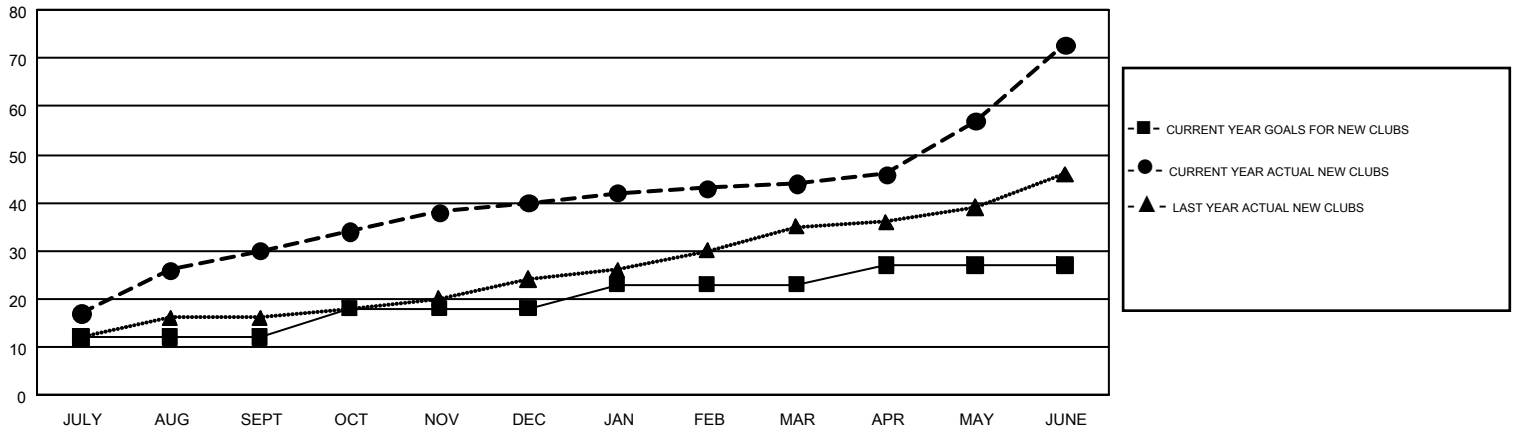
LOCATION: INDIA

GMT: ANIL TULSYAN

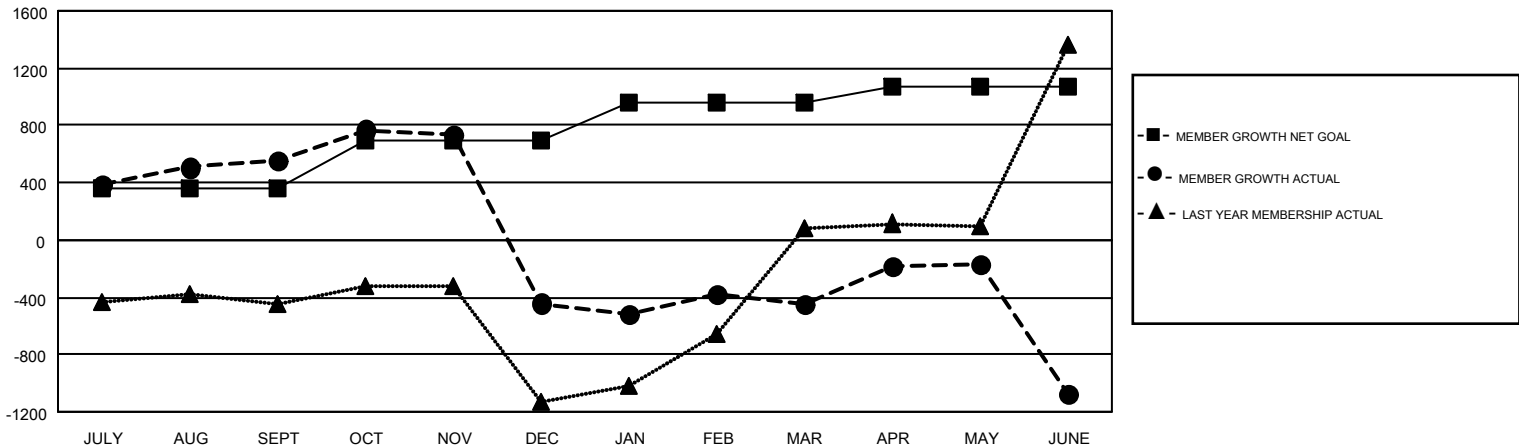
GMT CA 6

| Clubs                 |               |           |               | Members               |                        |                      |  |
|-----------------------|---------------|-----------|---------------|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2018-2019 |               |           |               | RESULTS FOR 2018-2019 |                        |                      |  |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT         | 12            | 30        | 2             | JULY/AUG/SEPT         | 360                    | 978                  | 372  |
| OCT/NOV/DEC           | 6             | 10        | 27            | OCT/NOV/DEC           | 340                    | 470                  | 1,433  |
| JAN/FEB/MAR           | 5             | 4         | 11            | JAN/FEB/MAR           | 265                    | 798                  | 474  |
| APR/MAY/JUNE          | 4             | 29        | 11            | APR/MAY/JUNE          | 100                    | 1,818                | 2,269  |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



|  |   |   |
|--|---|---|
| DROPPED CLUBS: 51  | 420 CLUBS OF 676 ADDED 1 OR MORE NEW MEMBERS              | <b>GENDER DISTRIBUTION</b><br>MALE 15,217 (68.65%)<br>FEMALE 6,949 (31.35%) |
| <b>DROPPED MEMBERS</b><br>DECEASED 44<br>CLUB CANCELLED 1,206<br>OTHER 3,297<br><b>TOTAL 4,547</b> | <a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a> | TOTAL FAMILY UNIT MEMBERS 8,621<br>FAMILY MEMBERS PAYING HALF DUES 4,903    |